## UNITED WAY OF EAST CENTRAL ALABAMA, INC.

## AUDITED FINANCIAL STATEMENTS AND SUPPLEMENTAL INFORMATION

**DECEMBER 31, 2018 AND 2017** 

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#### INDEPENDENT AUDITOR'S REPORT

Board of Directors United Way of East Central Alabama, Inc. Anniston, Alabama

I have audited the accompanying financial statements of United Way of East Central Alabama, Inc. (a nonprofit organization) which comprise the statements of financial position as of December 31, 2018 and 2017, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

### Management's Responsibility for the Financial Statements

Management is responsible for the presentation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

My responsibility is to express an opinion on these financial statements based on my audits. I conducted my audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that I plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, I express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation financial statements.

I believe that the audit evidence I have obtained is sufficient and appropriate to provide a basis for my audit opinion.

### **Opinion**

In my opinion, the financial statements referred to above present fairly, in all material respects, the financial position of United Way of East Central Alabama, Inc. as of December 31, 2018 and 2017, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

#### Report on Supplementary Information

My audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The schedules of agency allocations on pages 34-35 are presented for purposes of additional analysis and are not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In my opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

Curvin Accounting, LLC.

Jacksonville, Alabama

September 25, 2019

## UNITED WAY OF EAST CENTRAL ALABAMA, INC. STATEMENT OF FINANCIAL POSITION DECEMBER 31, 2018

ASSETS	General	ASECCC	Total
Current Assets			
Cash	\$ 728,727	\$ 2,611	\$ 731,338
Investments	503,573	•	503,573
Prepaid assets	2,807		2,807
Due from Combined Federal Campaign	-	-	-
Pledges receivable			
(net of reserve for uncollectibles)	371,828	1,718	373,546
Total Current Assets	1,606,936	4,329	1,611,265
Property and Equipment (net)	288,819	-	288,819
Other Assets			
Investments	73,066	-	73,066
Total Other Assets	73,066	<u>-</u>	73,066
Total Assets	\$ 1,968,821	\$ 4,329	\$ 1,973,151
LIABILITIES AND NET ASSETS			
Current Liabilities			
Accounts payable	\$ 2,968	\$ -	\$ 2,968
Payroll liabilities	2,114	-	2,114
Accrued compensation	10,720	-	10,720
Deferred revenue			<u>-</u>
Total Current Liabilities	15,802	-	15,802
Net Assets			
Without donor restrictions	1,850,166	4,329	1,854,495
With donor restrictions	102,855		102,855
Total Net Assets	1,953,021	4,329	1,957,351
Total Liabilities and Net Assets	\$ 1,968,821	\$ 4,329	\$ 1,973,151
ee notes to financial statements.	5		

## UNITED WAY OF EAST CENTRAL ALABAMA, INC. STATEMENT OF FINANCIAL POSITION DECEMBER 31, 2017

ASSETS	General	ASECCC	Total
Current Assets			
Cash	\$ 679,490	\$ 2,485	\$ 681,975
Investments	550,124	-	550,124
Prepaid assets	2,750	-	2,750
Due from Combined Federal Campaign	-	-	-
Pledges receivable			
(net of reserve for uncollectibles)	410,883	2,116	413,000
Total Current Assets	1,643,248	4,601	1,647,848
Property and Equipment (net)	281,436	-	281,436
Other Assets			
Investments	72,326	-	72,326
Total Other Assets	72,326	_	72,326
Total Assets	\$ 1,997,010	\$ 4,601	\$ 2,001,610
LIABILITIES AND NET ASSETS			
Current Liabilities			
Accounts payable	\$ 6,299	\$ -	\$ 6,299
Payroll liabilities	1,853	-	1,853
Accrued compensation	10,112	_	10,112
Deferred revenue	-		
Total Current Liabilities	18,263	-	18,263
Net Assets			
Without donor restrictions	1,892,174	4,601	1,896,774
With donor restrictions	86,572		86,572
Total Net Assets	1,978,746	4,601	1,983,346
Total Liabilities and Net Assets	\$ 1,997,010	\$ 4,601	\$ 2,001,610
See notes to financial statements.	6		

## UNITED WAY OF EAST CENTRAL ALABAMA, INC. STATEMENT OF ACTIVITIES FOR THE YEAR ENDED DECEMBER 31, 2018

	Without Restri		With Donor	
	General	ASECCC	Restrictions	<u>Total</u>
REVENUES				
Public support	\$ 864,564	\$ 10,464	\$ 6,370	\$ 881,398
Combined Federal Campaign income	-	-	-	-
Disaster relief income	-	-	18,600	18,600
Interest income	1,414	-	-	1,414
Investment income	(41,160)	-	-	(41,160)
Rental and copier income	1,067	-	-	1,067
Sponsorship income	37,187	-	-	37,187
Miscellaneous income	59,573	<u></u>	830	60,403
Net assets released from restrictions				
Satisfaction of program restrictions	9,517		(9,517)	
Total Revenue	932,161	10,464	16,283	958,907
EXPENSES				
Program services	836,223	10,736	-	846,959
Supporting services	137,946	<u>-</u>	-	137,946
Total Expenses	974,169	10,736		984,905
Increase (Decrease) in Net Assets	(42,008)	(272)	16,283	(25,998)
Net Assets, Beginning	1,892,174	4,601	86,572	1,983,346
Net Assets, Ending	\$1,850,166	\$ 4,329	\$ 102,855	\$1,957,351

## UNITED WAY OF EAST CENTRAL ALABAMA, INC. STATEMENT OF ACTIVITIES FOR THE YEAR ENDED DECEMBER 31, 2017

	V	Vithout Do Restriction		With Donor	
	Gene	ral	ASECC	C Restrictions	Total
REVENUES					
Public support	\$ 793	1,000	12,05	57 \$ -	\$ 803,057
Combined Federal Campaign income		_			-
Disaster relief income				- 500	500
Interest income		1,457		_	1,457
Investment income	63	3,801			63,801
Rental and copier income	1	1,131			1,131
Sponsorship income	33	3,297			33,297
Miscellaneous income	17	7,219			17,219
Net assets released from restrictions					
Satisfaction of program restrictions		10		<u>(10)</u>	*
Total Revenue	907	7,913	12,05	7 490	920,460
EXPENSES					
Program services	862	2,087	10,91	4 -	873,002
Supporting services	141	,526		<u> </u>	141,526
Total Expenses	1,003	3,614	10,91	4	1,014,528
Increase (Decrease) in Net Assets	(95	5,700)	1,14	3 490	(94,068)
Net Assets, Beginning	1,987	<u>,874                                    </u>	3,45	86,082	2,077,414
Net Assets, Ending	\$ 1,892	<u>2,174</u> <u>\$</u>	4,60	1 \$86,572	\$ 1,983,346

UNITED WAY OF EAST CENTRAL ALABAMA, INC.
SCHEDULE OF FUNCTIONAL EXPENSES - GENERAL PROGRAM SERVICES
FOR THE YEAR ENDED DECEMBER 31, 2018

	Allocations		Combined			ſ			
Program Services	and Agency Relations	Library	rederal Campaign	Communication	ation	Forever Fund	ا ا	ASECCC	General
Advertising	· \$	· <del>S</del>	ı <b>↔</b>	<del>\$</del>	2,211	€9	<b>↔</b>	•	69
Agency allocations	•	•	•				,	ı	445,727
Awards and grants	1	•	ī		•			1	. 1
Conferences and education	1,626	•	ī		176		ı	25	,
Copies and printing	146	131	1		4,211		,	31	•
Depreciation	,	•	ı		•		ı	1	5.563
Disaster relief	ı	•	Ī		•		1	1	6,771
Dues and subscriptions	8,185	•	Ī		•		ı	•	9866
Equipment rental/service	6,942	t	į		ı		ı	•	•
Imagination library	•	71,791	•		•			1	
Insurance	356	1	ı		336	181	_	11	
Insurance-employees	2,190	•	•		2,190	730	0	,	,
Miscellaneous/sponsorships	•	•	1		1			•	47.927
Office supplies	228	•	1		ı		1	٠	. 1
Payroll tax expense	1,890	1	1		2,147	481	_	208	•
Postage and shipping	73	314	1		ı		1	15	•
Professional fees	2,170	651	t		1,519	651	_	ı	ı
Public relations	ı	ı	i		453		1	ı	,
Repairs and maintenance	•	•	•		1		ı	1	1
Retirement	2,184	,	ı		2,184	727	7	,	•
Salaries	25,426	•	•	•	28,983	6,562	~	2,686	r
Supplies	ı	•	1		ı		1	•	•
Travel	88	20	1		25			163	•
Utilities and telephone	179	t	1		360		 	180	ı
Total	\$ 51,683	\$ 72,907	₩	S	44,796	\$ 9,332	~∥ ∾	3,318	\$ 515,974

SCHEDULE OF FUNCTIONAL EXPENSES - GENERAL PROGRAM SERVICES (CONTINUED) UNITED WAY OF EAST CENTRAL ALABAMA, INC. FOR THE YEAR ENDED DECEMBER 31, 2018

	Č	,		Net				Volu	Voluntary		
Program Services	Snc	Success by Six	Ope	Facility Operations	Com	Community Impact	Randolph County	Ac	Action Center	`` F	2018 Totals
Advertising	<del>69</del>	•	↔		89	•	8	   &	 	₩	2 2 3 1 1
Agency allocations		1		,		,		·	ı		112,7
Awards and grants		,		1		•			٠ ,	1	17/,044
Conferences and education		96		ı		,	, v	٠ -	77		77
Copies and printing		2,658				ı	7 -	+ (	' (		1,947
Denreciation		2,000		' 00		•	1,198	×	89		8,444
Disaster relief		1		9,020		ı		1	1		14,583
Direction of the content of		' '		1					•		6,771
Dues and subscriptions		75		•		ı	46	9	1		18,292
Equipment rental/service		r		308		1,454			732		9,435
inagination ilbrary		1		ı		1			•		71.791
Insurance		1		3,375		228	65	v	593		5.144
Insurance-employees		•		1,460		913	2,190	c	2,190		11.862
Miscellaneous/sponsorships		•		•		1	3,493		1.600		53,020
Office supplies		2,560		1		•		,			2.789
Payroll tax expense		1		1,376		1,234	911	-	1.503		9.750
Postage and shipping		က		•		•	292	~	53		750
Professional fees		•		•		1,519	2,170	0	2.170		10.850
Public relations		•		•		1	•		, <b>,</b>		453
Repairs and maintenance		ı		5,108		•		,	٠		5 108
Retirement		1		1,456		910	2.184		2 184		2,100
Salaries		1		17,688		16,255	12.034		19.801	_	170,11
Supplies		ı		i		1			1 2 1 4	•	1 2 1 4
Travel		89		1		1	127	7	130		1,514
Utilities and telephone		09		11,846		197	277	. 10	476		020
											14,0,12
Total	8	5,520	<b>⇔</b>	51,637	8	22,709	\$ 25,508	8	32,839	<del>&amp;9</del>	836,223

UNITED WAY OF EAST CENTRAL ALABAMA, INC.
SCHEDULE OF FUNCTIONAL EXPENSES - GENERAL PROGRAM SERVICES
FOR THE YEAR ENDED DECEMBER 31, 2017

	All	Allocations and Agency	Imag	magination	Combined Federal	ined ral			Forever	er			
Program Services	Ä	Relations	Lib	Library	Campaign	aign	Commi	Communication	Fund	_	ASECCC	ည	General
Advertising	<b>↔</b>	1	69	•	s,	1	€9	6,444	69		€9		· ·
Agency allocations		1		,		1		•		1			479,548
Awards and grants		•		•		,		ı		1		ı	
Conferences and education		1,072		•		ı		445		ı		•	*
Copies and printing		324		335		1		3,308		ı		48	1
Depreciation		ı		•		ı		1		ı		,	8,214
Disaster relief		•		1		1		•		•		ı	10
Dues and subscriptions		8,375		1		1		•		ı			9,861
Equipment rental/service		6,942		•		Ì		1		ı		,	
Imagination library		•	•	74,090		1		•		ı		•	r
Insurance		365		1		1		352	_	186		11	•
Insurance-employees		2,017		•		•		2,017	9	672			•
Miscellaneous/sponsorships		•		•		•		1		1		•	49,313
Office supplies		20		1		•		20		ı		,	
Payroll tax expense		1,831		•		1		1,884	4	461		209	I
Postage and shipping		70		273		•		,		ı		38	•
Professional fees		1,970		591		ı		1,379	41	591		ı	ı
Public relations		ř		•		•		404		ı		ı	,
Repairs and maintenance		•		,		ı		1		1		•	4
Retirement		1,953		•		1		1,953	v	651		,	
Salaries		24,209		•		1		27,599	6,7	6,223	7	2,626	1
Supplies		1		ı		ı		•		1		1	,
Travel		199		38		•		36		,		75	•
Utilities and telephone		202				'		400		·		180	1
Total	↔	49,579	<b>∞</b>	75,326	8	۱	8	46,241	8,7	8,783	3	3,187	\$ 546,946

SCHEDULE OF FUNCTIONAL EXPENSES - GENERAL PROGRAM SERVICES (CONTINUED) UNITED WAY OF EAST CENTRAL ALABAMA, INC. FOR THE YEAR ENDED DECEMBER 31, 2017

	,		4	Net					Voluntary		
Program Services	Success Six	ss by	Fa Ope	Facility Operations	Coll	Community Impact	Ran	Randolph County	Action Center		2017 Totals
Advertising	<del>\$</del>	1	<del>∽</del>	1	€	1	€9	1	₩	₩	6.444
Agency allocations		•		1		,			ı	•	479.548
Awards and grants		•		•		1		10	1.051		1.061
Conferences and education		106		1		9/		102	1		1.801
Copies and printing		2,709		ı		55		1,196	112		8.087
Depreciation		•		9,021		•			'		17.235
Disaster relief		1		•		i		1	•		10
Dues and subscriptions		75		i		ı		46	I		18,357
Equipment rental/service		•		45		•		1	516		7,503
Imagination library		•		1				ı	1		74,090
Insurance		•		3,233		234		70	209		5.058
Insurance-employees				1,344		840		2,017	2,017		10,923
Miscellaneous/sponsorships		,				1,425		3,767	1,600		56,106
Office supplies		2,314		•		•		39	•		2,423
Payroll tax expense		•		1,512		1,218		895	1,398		9,407
Postage and shipping		7		,		ı		326	179		888
Professional fees		•		•		1,379		1,970	1,970		9.850
Public relations		•		•		ı					404
Repairs and maintenance		,		3,998		r		ľ	'		3,998
Retirement				1,302		814		1,953	1,953		10,577
Salaries		ı		16,584		15,576		11,599	17,964		122,380
Supplies				•		,		t	1,456		1,456
Travel		57		•		,		415	46		998
Utilities and telephone		20		11,211		202		875	494		13,614
Total	€	5,314	8	48,251	↔	21,817	€9	25,281	\$ 31,362	₩	862,087

## UNITED WAY OF EAST CENTRAL ALABAMA, INC. SCHEDULE OF FUNCTIONAL EXPENSES - GENERAL SUPPORTING SERVICES FOR THE YEAR ENDED DECEMBER 31, 2018

	Management and General	Fundraising	2018 Totals
SUPPORTING SERVICES		<u></u>	
Account coordinator expense	\$ -	\$ 495	\$ 495
Advertising	-	-	-
Awards and grants	-	71	71
Bank charges	6,607	-	6,607
Conferences and education	863	515	1,378
Copies and printing	1,006	2,866	3,872
Dues and subscriptions	2,466	-	2,466
Equipment rental/service	5,103	-	5,103
Insurance	779	825	1,604
Insurance-employees	3,467	2,920	6,387
Office supplies	4,881	194	5,074
Payroll tax expense	2,964	2,350	5,314
Postage and shipping	758	612	1,370
Professional fees	9,265	5,425	14,690
Retirement	3,459	2,913	6,371
Salaries	41,268	30,902	72,170
Travel	701	1,037	1,738
Utilities and telephone	2,788	449	3,236
Total	\$ 86,372	\$ 51,574	\$ 137,946

## UNITED WAY OF EAST CENTRAL ALABAMA, INC. SCHEDULE OF FUNCTIONAL EXPENSES - GENERAL SUPPORTING SERVICES FOR THE YEAR ENDED DECEMBER 31, 2017

	Management and General	Fundraising	2017 Totals
SUPPORTING SERVICES		<del></del>	
Account coordinator expense	\$ -	\$ 1,835	\$ 1,835
Advertising	-	17	17
Awards and grants	-	343	343
Bank charges	5,996	-	5,996
Conferences and education	2,124	178	2,301
Copies and printing	3,497	2,583	6,080
Dues and subscriptions	2,737	-	2,737
Equipment rental/service	6,813	-	6,813
Insurance	1,072	856	1,929
Insurance-employees	3,193	2,689	5,882
Office supplies	4,573	1,792	6,365
Payroll tax expense	2,842	2,288	5,130
Postage and shipping	1,418	858	2,276
Professional fees	8,045	4,925	12,970
Retirement	3,092	2,604	5,696
Salaries	40,003	29,498	69,501
Travel	825	1,728	2,553
Utilities and telephone	2,650	452	3,101
Total	\$ 88,881	\$ 52,645	\$ 141,526

## UNITED WAY OF EAST CENTRAL ALABAMA, INC. SCHEDULE OF FUNCTIONAL EXPENSES - ASECCC FOR THE YEAR ENDED DECEMBER 31, 2018

	 orting vice	rogram ervices	,	2018 Totals
SUPPORTING SERVICES Agency allocations Miscellaneous/sponsorships	\$ -	\$ 7,549 3,187	\$	7,549 3,187
Total	\$ 	\$ 10,736	\$	10,736

## UNITED WAY OF EAST CENTRAL ALABAMA, INC. SCHEDULE OF FUNCTIONAL EXPENSES - ASECCC FOR THE YEAR ENDED DECEMBER 31, 2017

	Supporting Services		rogram ervices	2017 Totals	
SUPPORTING SERVICES Agency allocations Miscellaneous/sponsorships	\$	-	\$ 7,913 3,002	\$	7,913 3,002
Total	\$	<u>-</u>	\$ 10,914	\$	10,914

## UNITED WAY OF EAST CENTRAL ALABAMA, INC. STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED DECEMBER 31, 2018 AND 2017

	2018	2017
Cash Flows From Operating Activities		
Increase (decrease) in net assets	\$ (25,998)	\$ (94,068)
Adjustments to reconcile increase in net assets to		
net cash provided by operating activities		
Depreciation	14,583	17,235
(Increase) decrease in due froms	-	40,753
(Increase) decrease in receivables	39,452	78,740
(Increase) decrease in prepaid assets	(57)	213
Increase (decrease) in payroll liabilities	261	208
Increase (decrease) in accounts payable	(3,331)	1,446
Increase (decrease) in accrued compensation	608	1,692
Net Cash Provided By Operating Activities	25,518	46,219
Cash Flows From Investing Activities		
Purchases of property and equipment	(21,967)	(7,680)
Net Cash Used By Investing Activities	(21,967)	(7,680)
Net Increase in Cash	3,551	38,539
Cash and Investments, Beginning of Year	1,304,426	1,265,887
Cash and Investments, End of Year	\$ 1,307,977	\$ 1,304,426
Cash	\$ 731,338	\$ 681,975
Investments - current	503,573	550,124
Investments - non-current	73,066	72,326
Cash and Investments, End of Year	\$ 1,307,977	\$ 1,304,426

## UNITED WAY OF EAST CENTRAL ALABAMA, INC. STATEMENTS OF FIDUCIARY NET ASSETS COMBINED FEDERAL CAMPAIGN DECEMBER 31, 2018 AND 2017

ASSETS	SETS 2018		2017		
Current Assets					
Cash	\$	-	\$	50,112	
Pledges receivable					
(net of reserve for uncollectibles)	· · · · · · · · · · · · · · · · · · ·	-			
Total Current Assets	<del></del>	<del>-</del>		50,112	
Total Assets	\$	-	\$	50,112	
LIABILITIES AND NET ASSETS					
Current Liabilities					
Due to United Way	\$	-	\$	-	
Deferred revenue		-			
Total Current Liabilities					
Net Assets Held in Trust	\$		\$	50,112	

# UNITED WAY OF EAST CENTRAL ALABAMA, INC. STATEMENTS OF CHANGES IN FIDUCIARY NET ASSETS COMBINED FEDERAL CAMPAIGN FOR THE YEARS ENDED DECEMBER 31, 2018 AND 2017

ADDITIONS TO NET ASSETS	2018	2017	
Public support Interest income	\$ 16,399 -	\$ 188,449 -	
	16,200	100 440	
Total Additions	16,399	188,449	
DEDUCTIONS FROM NET ASSETS			
Agency allocations	66,511	169,335	
Administrative fees	-	5,800	
Professional fees	-	2,000	
Total Deductions	66,511	177,135	
Change in Net Assets	(50,112)	11,314	
Net Assets, Beginning	50,112	38,797	
Net Assets, Ending	\$ -	\$ 50,112	

#### NOTE A – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### Nature of Activities

United Way East Central Alabama, Inc. is a non-profit agency organized for the purpose of conducting a campaign to raise money for and support non-profit agencies in Calhoun, Cleburne, and Randolph Counties.

### **Basis of Accounting**

The accompanying financial statements have been prepared on the accrual basis of accounting in accordance with generally accepted accounting principles, and reflect significant receivables, payables and other liabilities. Allowances are provided for amounts that are expected to be uncollectible. Annual campaigns are conducted prior to the calendar year that funds are allocated to participating agencies.

#### Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the reporting date and revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### **Functional Expenses**

The costs of providing Organization programs and the administration of the organization have been summarized on a functional basis in the Schedule of Functional Expenses. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

#### Cash and Cash Equivalents

The Organization considers all cash on hand, demand deposit accounts and short-term investments purchased with a maturity of three months or less to be cash equivalents. The Organization maintains its cash in bank deposit accounts that may periodically exceed federally insured limits.

#### **Prepaid Expenses**

Prepaid expenses consist of insurance policies and maintenance agreements paid in advance.

#### **Income Taxes**

The United Way of East Central Alabama, Inc. is incorporated under the laws of the State of Alabama as a nonprofit corporation and is exempt from federal and state income taxes under Section 501(c)(3) of the Internal Revenue Code that is exempt from taxation. Therefore, no provision or liability for income taxes has been included in these financial statements.

## NOTE A – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

The Organization's Forms 990, Return of Organization Exempt from Income Tax, for the years 2016, 2017, and 2018 are subject to examination by the IRS, generally for three years after they were filed.

### Property and Equipment

Property and equipment are stated at historical cost less accumulated depreciation or, if donated, at the approximate fair value at the date of donation less accumulated depreciation. All expenditures for repairs, maintenance, renewals, and betterments that materially prolong the useful lives of assets are capitalized. Maintenance, repairs, and minor expenditures are charged to activities as incurred. When property and equipment is retired or otherwise disposed of, the related costs and accumulated depreciation are removed from their respective accounts, and any gain or loss on the disposition is credited or charged to operations.

The Organization provides for depreciation of property and equipment using the straight-line method to amortize costs over estimated useful lives as follows:

Item	Estimated Useful Life
Buildings	40 years
Building Improvements	10-15 years
Equipment	5-7 years

#### Revenues and Support

Revenues of the Organization consist mostly of funds received from private donations and have been recognized on an accrual basis when pledges are received. All public support is considered available for unrestricted use unless specifically restricted to certain use by the donor. Amounts received that are designated for future periods or restricted by the donor for specific purposes are reported as net assets with restrictions support that increases those net asset classes. When a temporary restriction expires, net assets with restrictions are reclassified to net assets without restrictions and reported in the statement of activities as net assets released from restrictions.

#### Date of Management's Review

Subsequent events were evaluated through September 25, 2019, the date the financial statements were available to be issued.

#### NOTE B - CASH

The Organization maintains cash balances at several banks. Accounts at each institution are insured by the Federal Deposit Insurance Corporation (FDIC) up to \$250,000. The following is a summary of the insured and uninsured portion of the balances at December 31, 2018:

		ASECCC				
Cash held in bank Insured by FDIC	\$	\$ 767,274 767,274		\$ 2,611 2,611		
Uninsured cash	\$	0	\$	0		

#### NOTE C-DONATED MATERIALS AND SERVICES

Donated materials and services are recorded in the financial statements at their estimated fair values at the date of receipt. No amounts have been reflected in these financial statements for the donated services of a substantial number of volunteers that have donated significant amounts of time to assist in the operations of the United Way of East Central Alabama, Inc. because no objective basis is available to measure the value of such services.

#### NOTE D- DUE FROM COMBINED FEDERAL CAMPAIGN

Combined Federal Campaign receivables represent money paid to the United Way of East Central Alabama, Inc. as reimbursement for campaign expenses. Income is recognized when the expenses are incurred. A receivable has been recorded for the money owed to the United Way of East Central Alabama, Inc. for 2015 expenses, and money received is recorded against the receivables. The amount due from CFC at December 31, 2018 and 2017 was \$0 and \$0, respectively.

## NOTE E - INVESTMENTS

Investments are all level one inputs reported at fair market value. Investments represent money market accounts, stocks, bonds and universal life insurance policies as follow:

December 31, 2018	Market Value	Cost
CSV Life Insurance	\$ 73,066	\$ N/A
*Regions Trust Deposit Accounts	41,619	41,619
*1,828 Shares-Diamond Hill Large Cap Fund	42,101	47,165
*2,934 Shares-Natixis Loomis Sayles Growth Fund	41,957	42,693
*375 Shares-Vanguard 500 Index Fund	86,759	85,727
*464 Shares-Artisan Mid Cap Fund	14,931	21,078
*500 Shares-JPMorgan Mid Cap Value Fund	16,485	19,560
*1,007 Shs-Prudential QMA Small-Cap Value Fund	14,931	21,489
*225 Shares-Victory Rs Small Cap Grow	14,364	18,004
*1,784 Shares-Advisors Invt Tr Johcm Intl Sl I	36,348	37,811
*4,484 Shares-Baron Emerging Markets Fund	55,913	63,358
*1,229 Shares-Invesco International Growth Fund	34,955	43,844
*1,437 Shares-Baird Aggregate Bond Fund	15,127	15,265
*410 Shares-DoubleLine Total Return Bond Fund	4,270	4,291
*1,974 Shares-Fidelity Investment Grade Bond Fund	15,143	15,585
*788 Shares-Prudential High Yield Fund	4,040	4,399
*204 Shares-DoubleLine Emerging Markets Fixed		
Income Bond Fund	2,033	2,139
*183 Shares-Templeton Global Bond Fund/US	2,061	2,333
*1,788 Shares-AQR Managed Futures Strategy Fund	15,042	15,740
*1,601 Shares-JPMorgan Hedged Equity Fund	30,443	31,164
*1,322 Shares-William Blair Macro Allocation Fund	15,051	 15,636
•	\$ 576,639	\$ 548,900

**NOTE E - INVESTMENTS (Continued)** 

<b>December 31, 2017</b>	Market Value	Cost
CSV Life Insurance	\$ 72,324	\$ N/A
*Regions Trust Deposit Accounts	31,181	31,181
*1,636 Shares-Diamond Hill Large Cap Fund	43,542	42,099
*2,881 Shares-Natixis Loomis Sayles Growth Fund	44,736	41,693
*371 Shares-Vanguard 500 Index Fund	91,481	84,267
*414 Shares-Artisan Mid Cap Fund	17,187	18,921
*484 Shares-JPMorgan Mid Cap Value Fund	19,507	18,924
*921 Shares-Prudential QMA Small-Cap Value Fund	18,606	19,669
*237 Shares-Victory Rs Small Cap Grow	19,844	18,959
*2,167 Shares-Advisors Invt Tr Johcm Intl Sl I	48,834	45,952
*2,647 Shares-Baron Emerging Markets Fund	40,688	36,202
*1,301 Shares-Invesco International Growth Fund	47,900	46,420
*2,667 Shares-Fidelity Investment Grade Bond Fund	21,126	21,109
*462 Shares-MFS Corporate Bond Fund	6,534	6,512
*1,174 Shares-Prudential High Yield Fund	6,494	6,561
*591 Shares-TCW Core Fixed Income Fund	6,490	6,500
*1,958 Shares-Vanguard Total Bond Market Index Fd	21,049	21,098
*271 Shares-Templeton Global Bond Fund/US	3,205	3,464
*1,426 Shares-AQR Managed Futures Strategy Fund	13,163	12,580
*375 Shares-Calamos Market Neutral Income Fund	4,907	4,949
*504 Shares-Driehaus Active Income Fund	4,965	5,013
*2,013 Shares-Swan Defined Risk Fund	26,213	24,929
*1,049 Shares-William Blair Macro Allocation Fund	12,472	 12,406
<u>-</u>	\$ 622,448	 529,408

Net unrealized gains and losses are recorded annually in the unrestricted fund balance. Net unrealized losses for 2018 and 2017 were \$66,044 and 2017 \$22,885, respectively.

## **NOTE E – INVESTMENTS (Continued)**

Regions Morgan Keegan Forever Fund Account Activity	2018	2017
Beginning Balance	\$ 550,124	\$ 417,539
Additions/Withdrawals	15	(68,738)
Realized Gain/Loss	15,185	73,269
Unrecognized Gain/(Loss)	(66,044)	120,854
Income Earned	8,412	10,784
Fees	(4,119)	(3,584)
Ending Balance	<u>\$ 503,573</u>	<u>\$ 550,124</u>

<sup>\*</sup>Indicates investments held and managed by Regions Morgan Keegan. Fees charged in 2018 and 2017 were \$4,119 and \$3,584, respectively.

### NOTE F – PLEDGES RECEIVABLE

Pledges receivable are expected to be collected within one year. Pledges receivable consist of following:

### **December 31, 2018**

Pledges Receivable- 2017 Campaign	\$ 1,005,078
Less collections	(826,989)
Less shrinkage	 (82,962)
Net Pledges Receivable - 2017	95,127
Pledges- 2018 Campaign	404,380
Less collections	(108,835)
Less shrinkage	(17,126)
Net Pledges Receivable-2018	 278,419
Total Net Pledges Receivable	\$ 373,546

## **NOTE F – PLEDGES RECEIVABLE (Continued)**

## December 31, 2017

Pledges Receivable- 2017 Campaign Less collections	\$ 950,362 (792,959)
Less shrinkage	 (86,026)
Net Pledges Receivable - 2017	71,377
Pledges- 2018 Campaign	457,223
Less collections	(89,151)
Less shrinkage	 (26,449)
Net Pledges Receivable-2018	 341,623
Total Net Pledges Receivable	\$ 413,000

## NOTE G – PROPERTY AND EQUIPMENT

The summary of changes in property and equipment are as follows:

	Beg	inning Balance 12-31-17	Additi	ons	Delet	ions	ling Balance 12-31-18
Non-depreciable Assets							
Land	\$	100,000	\$	-	\$	-	\$ 100,000
Depreciable Assets							
Building & Improvements		279,463	13,8	337		=	293,300
Equipment		147,860	8,1	30_			 155,990
<b>Total Depreciable Assets</b>		427,323	21,9	967_			 449,290
<b>Total Fixed Assets</b>		527,323	21,9	067		_	549,290
Less Accum Depreciation		(245,887)	(14,5	83)			 (260,471)
Property & Equipment, Net	\$	281,436	\$ 7,3	84	\$	-	\$ 288,819

## **NOTE G – PROPERTY AND EQUIPMENT (Continued)**

	Beginning Balance 12-31-16		Additions Deletions		Ending Balance 12-31-17		
Non-depreciable Assets Land	\$	100,000	\$ -	\$	-	\$	100,000
Depreciable Assets							
Building & Improvements		279,463	-		-		279,463
Equipment		140,180	7,680	_			147,860
<b>Total Depreciable Assets</b>		419,643	7,680		_		427,323
<b>Total Fixed Assets</b>		519,643	7,680		-		527,323
Less Accum Depreciation		(228,652)	(17,235)				(245,887)
Property & Equipment, Net	\$	290,992	\$ (9,555)	\$	-	\$	281,436

Depreciation expense for the years ended December 31, 2018 and 2017 was \$14,583 and \$17,235, respectively.

### NOTE H - ACCOUNTS PAYABLE

Accounts payable consisted of amounts due to vendors. The balance at December 31, 2018 and 2017 was \$2,968 and \$6,299, respectively

#### NOTE I – COMPENSATION AND RELATED EXPENSES

Accrued compensation at December 31 consisted of following:

		2018	2017	
Accrued vacation	\$_	10,720	\$ 10,112	
Total	\$_	10,720	\$ 10,112	

#### NOTE J- DEFINED CONTRIBUTION PENSION PLAN

United Way of East Central Alabama, Inc. is the plan administrator of a retirement plan covering employees 21 years of age or older having one year of full-time service. The basis for determining contributions is seven percent of the participant's regular annual salary. The Organization is currently funding 7% of gross salaries of participating employees. The expense recognized during 2018 and 2017 was \$18,202 and \$16,273, respectively.

#### NOTE K – ADVERTISING COSTS

The Organization expenses advertising costs as they are incurred. The Organization has noresponse advertising costs. Advertising costs were \$2,211 and \$6,461 at December 31, 2018 and 2017, respectively.

#### NOTE L- CONTRIBUTED PROFESSIONAL SERVICES

During the years ended December 31, 2018 and 2017 the Organization received professional computer services in the amount of \$3,840 and \$3,120, respectively. These services consisted of weekly server maintenance, data backups and server updates. This amount has been reflected in the financial statements.

#### **NOTE M- INSURANCE**

Liability insurance coverage of \$1,000,000 for the officers, staff, Board of Directors and volunteers is carried from June 1, 2018 through June 1, 2019 with a deductible of \$500.

#### **NOTE N – OPERATING LEASES**

The Organization leases a digital postage meter system from Pitney Bowes Global Financial Services. The lease is for 60 months at \$190 per month. The lease commenced November 2018. The total amount paid on the lease for 2018 was \$2,280.

The Organization leases two Savin copiers through Wells Fargo Financial Leasing, Inc. The lease is for 63 months at \$217 per month. The lease commenced October 2015. The total amount paid on the lease for 2018 was \$2,604.

### NOTE N – OPERATING LEASES (Continued)

The following amounts are due for the remaining terms of the leases:

2019 \$4,884
2020 \$4,884
2021 \$2,280
2022 \$2,280
2023 \$1,900

#### NOTE O – RESTRICTIONS ON NET ASSETS

The Organization maintains several separate bank accounts in order to maintain a level of funded reserves to use as follows:

### Calhoun Reserve Funds -- Board Restricted Accounts held at: NobleBank Reserve A, Southern States Reserve B, and BBVA Compass Reserve D

The UWECA Board established Financial Policy calls for UWECA to maintain a funded reserve unencumbered and uncommitted at a minimum level equal to an average of six (6) months of Program Funding and Operating Costs. The goal of the fund is to grow the reserve beyond the six (6) month minimum to secure UWECA's long-term financial viability. The Board may utilize these funds as needed to meet financial commitments to agencies in the event of a short-fall of United Way collections, meet unexpected United Way needs including those caused by catastrophic circumstances, meet unexpected agency needs caused by catastrophic circumstances, such as agency facility is destroyed and funds are needed for temporary housing, equipment, etc., and support unbudgeted events/programs which support the mission of United Way. The Finance Committee and Board reviews and sets the six (6) month required level amount annually after the close of the fiscal year and during review of the annual budget. Funds are added to the Calhoun Reserve annually from unspent Pledge Reserve dollars held short-term at F&M Bank.

### NOTE O – RESTRICTIONS ON NET ASSETS (Continued)

#### F&M Bank - Reserve C - Board Restricted

#### Pledge Reserve

The UWECA Board established that in an effort to ensure that campaign pledge payments made by donors are utilized during the year for which the campaign represents, all pledge payments collected prior to December 31 for the following year should be held separately in a Pledge Reserve Fund. These monies are then available for transfer the following year to the UWECA operating account, as needed for cash flow. Any Pledge Reserve funds remaining in the account at the end of the fiscal year are reviewed by the Board during budget review and become eligible for transfer as outlined in UWECA's Financial Policy – 40% to Calhoun Reserve and 60% to the new fiscal year's program funding.

#### Randolph County Reserve

The Randolph County Advisory Board established a Randolph Reserve fund to help ensure that monies remain available to meet the long-term funding needs of Randolph County partner agencies. The Randolph County Advisory Board reviews the fund annually when recommending grant amounts for Randolph County partner agencies. The Randolph County Advisory Board retains the right to either add to the Reserve Fund from undesignated campaign dollars or to transfer Reserve Fund dollars to program funding for Randolph County partner agencies for that funding cycle.

The balance of these accounts at December 31, 2018 and 2017 was \$714,828 and \$652,884, respectively.

#### Emergency Assistance Fund (EAF) – F&M Bank - Donor Restricted

The EAF was established to satisfy a restriction placed on 10% of the corporate contribution received annually from Publix Charities. This designation requires that an EAF be established to assist working people in emergency situations. Recipients should reside in UWECA's coverage area and have experienced an unexpected, necessary expense due to loss of income, layoff, economic downturn, catastrophic event, or declared disaster. Recipients may or may not be employed by Publix.

### NOTE O – RESTRICTIONS ON NET ASSETS (Continued)

The EAF may also include other donor restricted funds which are designated to assist individuals in specific emergency situations as outlined above.

### Randolph County HOPE Fund - First Bank - Donor & Board Restricted

The Randolph County HOPE (Helping our People in Emergencies) Fund was established by the Randolph Advisory Board to create an EAF in Randolph Co. to fill a gap in services in the area. The fund receives monies through donor designations to the fund during the annual campaign as well as monies allocated annually by the Randolph Advisory Board. Recipients of the fund must live in Randolph Co and exhibit a need. Recipients are screened by DHR and presented to UWECA for possible assistance. UWECA retains all final discretionary disbursement decisions. Fund activity is reviewed annually by the Randolph Advisory Board.

### Long Term Recovery Fund (LTRF) - Wells Fargo Bank - Donor & Board Restricted

The LTRF was initially established as a result of the April 2011 tornadoes which devastated parts of Calhoun County. The UWECA Board deemed that monies remaining after the April 2011 event was closed, should be maintained for future natural disaster recovery efforts and response capability for events occurring within Calhoun County. The fund consists of monies donated by individuals, foundations, and corporations who have made long-term recovery designations for recovery efforts related to a natural disaster event affecting Calhoun County, or to long-term disaster recovery efforts in general. When a natural disaster affects Calhoun County, the Long Term Recovery Committee (LTRC) is activated. Cases that meet the screening requirements for assistance from the fund are then recommended by the LTRC. UWECA retains the final disbursement decision on each case presented.

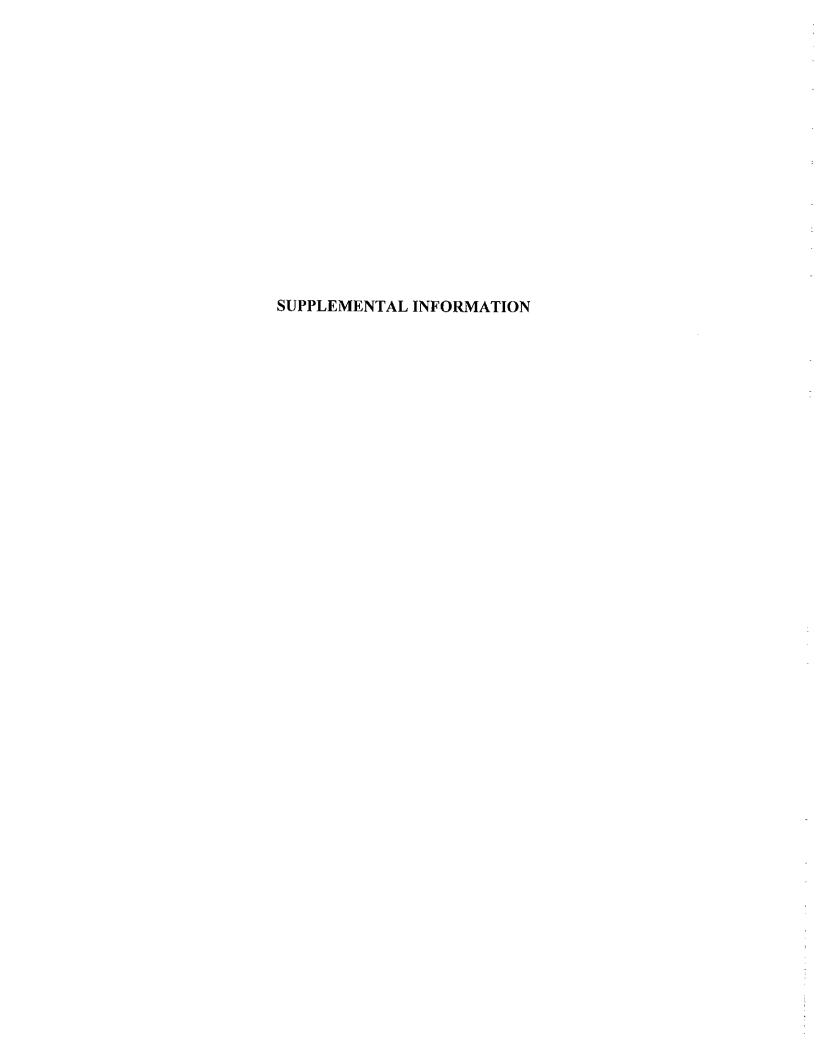
Net assets with donor restrictions are available for the following purposes or periods:

	2018		2017	
Long Term Recovery	\$	98,404	\$	86,572
HOPE Fund		770		-
Emergency Assistance Fund		3,681		
Total	\$	102,855	\$	86,572

## NOTE P – LIQUIDITY AND AVAILABILITY OF FINANCIAL ASSETS

As part of the Organization's liquidity management, it has a policy to structure its financial assets to be available as its general expenditures, liabilities, and other obligations come due. Additionally, the Organization has Board Designated net assets without donor restrictions that, while the Organization does not intend to spend for these purposes other than those identified, the amounts could be made available for current operations, if necessary.

Financial assets, at year-end	\$	1,307,977
Less those unavailable for general expenditures within one year due to:		
Contractual or donor-imposed restrictions:		
Restricted by donor with time restrictions		(73,066)
Subject to satisfaction of donor restrictions		(102,855)
Board designations		
Amounts set aside for liquidity reserve		(1,119,996)
Financial assets available to meet cash needs for general		
expenditures within one year	_\$_	12,060

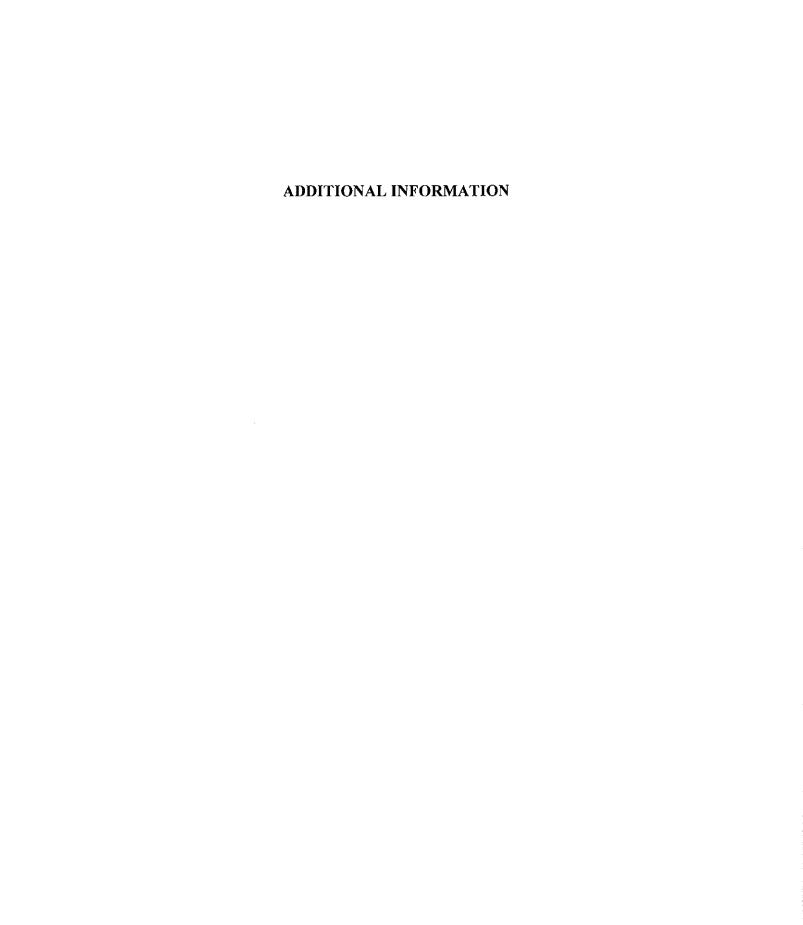


### UNITED WAY OF EAST CENTRAL ALABAMA, INC. SCHEDULE OF AGENCY ALLOCATIONS - GENERAL PROGRAM SERVICES FOR THE YEAR ENDED DECEMBER 31, 2018

	Cleburne County	General	Randolph County	2018 Total	
2nd Chance	\$ -	\$ 12,459	\$ -	\$ 12,459	
American Red Cross	-	10,000	5,000	15,000	
Anniston Soup Bowl	-	3,416		3,416	
Big Brothers/Big Sisters	-	12,000		12,000	
Boy Scouts	-	5,000	1,500	6,500	
Boys & Girls Clubs	-	17,000	7,750	24,750	
Calhoun/Cleburne Children's Center	-	23,000		23,000	
Children's Services	-	27,000		27,000	
Community Enabler Developer	-	24,000		24,000	
Family Links	-	57,000		57,000	
Family Service Center	-	1,463		1,463	
Girl Scouts	-	2,500	1,500	4,000	
H.E.A.R.T.S.	-	104		104	
Interfaith Ministries	-	54,500		54,500	
Jacksonville Meals on Wheels	-	13,426		13,426	
Other United Ways	-	2,764		2,764	
Piedmont Benevolence Center	-	23,500		23,500	
Randolph Co. 4-H Clubs	-		5,000	5,000	
Randolph Co. Learning Center	-		5,000	5,000	
Randolph Co. Rescue Squad	-		2,500	2,500	
RA-LIN/UW Scholarship Fund	_	5,250		5,250	
Salvation Army	-	3,976		3,976	
Salvation Army-Women's Shelter	-	1,869		1,869	
St. Michael's Medical Clinic	-	11,500	-	11,500	
The ARC of Calhoun County	-	19,000		19,000	
The Leaning Tree	-	22,000		22,000	
Tri-County Children's Advocacy Center	-		8,500	8,500	
United Way of Etowah County (211)	-	30,000		30,000	
Wedowee Senior Center	-		3,000	3,000	
Woodland Community Center	-		3,250	3,250	
YMCA		20,000	_	20,000	
Total Agency Allocations	\$ -	\$ 402,727	\$ 43,000	\$ 445,727	

## UNITED WAY OF EAST CENTRAL ALABAMA, INC. SCHEDULE OF AGENCY ALLOCATIONS - GENERAL PROGRAM SERVICES FOR THE YEAR ENDED DECEMBER 31, 2017

	Cleburne County	General	Randolph County	2017 Total
2nd Chance	\$ -	\$ 16,313	\$ -	\$ 16,313
American Red Cross	-	16,204	5,000	21,204
Anniston Soup Bowl	-	7,048	-	7,048
Big Brothers/Big Sisters	-	15,000	-	15,000
Boy Scouts	-	766	1,500	2,266
Boys & Girls Clubs	-	25,893	7,500	33,393
Calhoun/Cleburne Children's Center	-	23,228	-	23,228
Children's Services	-	26,999	-	26,999
Community Enabler Developer	-	20,121	-	20,121
Family Links	-	59,171	-	59,171
Family Service Center	-	4,376	-	4,376
Girl Scouts	-	1,372	1,500	2,872
H.E.A.R.T.S.	-	771	-	771
Interfaith Ministries	-	39,261	-	39,261
Jacksonville Meals on Wheels	-	15,493	-	15,493
Other United Ways	-	5,442	-	5,442
Piedmont Benevolence Center	-	19,994	-	19,994
Randolph Co. 4-H Clubs	-	•	4,000	4,000
Randolph Co. Learning Center	-	-	5,000	5,000
Randolph Co. Rescue Squad	-	<b>⊷</b>	2,500	2,500
Reaching Out International	-	1,449	5,000	6,449
Salvation Army	-	15,300	-	15,300
Salvation Army-Women's Shelter	-	8,193	-	8,193
St. Michael's Medical Clinic	-	10,700	-	10,700
The ARC of Calhoun County	-	36,179	-	36,179
The Learning Tree	-	22,387	-	22,387
Tri-County Children's Advocacy Center	-	-	8,500	8,500
United Way of Etowah County (211)	-	30,000	-	30,000
Wedowee Senior Center	-	-	3,000	3,000
Woodland Community Center	-	-	3,000	3,000
YMCA		11,388	-	11,388
Total Agency Allocations	\$ -	\$ 433,048	\$ 46,500	\$ 479,548



# UNITED WAY OF EAST CENTRAL ALABAMA, INC. BOARD OF DIRECTORS EXECUTIVE COMMITTEE 2018

Becky Cox Chair

Jonathan Mosley Vice Chair

Tommie Goggans III Immediate Past Chairman

J.W. Swift Community Investment Chair

Kelly Latta Treasurer

Brian Doyle Secretary

Shannon Jenkins President/CEO